EXHIBIT B FEE STRUCTURE FOR GRIFFIN HOUSING CONDITIONS AND MARKET ANALYSIS SERVICES

APDS enters into this Agreement with Spalding County, Georgia, the Griffin Housing Authority, and the City of Griffin based on the following compensation method:

A *fixed, total, all-inclusive fee* of \$43,830.00 for the Scope of Work as set forth in Exhibit A, including, but not limited to, on-site visits by APDS's Principal, and other staff personnel, as required to implement the Scope of Work referenced in each task outlined in Exhibit A and APDS office support required in fulfilling the terms and conditions of this Agreement, including pre- and post-preparation activity in support of the delivery of the Scope of Work.

All travel related expenses for APDS personnel, including, but not limited to, per diems, lodging, overhead, meals, outside consultants, and other similar and dissimilar expenses, except those outlined below, are included in the fixed, total, all-inclusive fee of \$43,830.00. Anything exceeding that amount will be the responsibility of APDS, except those outlined below.

Costs for printing and reproduction of the file written report, as detailed in Task 7 of Exhibit A, will be available for a negotiated price. Any training or presentations after the conclusion of the project will also be available for a negotiated price.

The payment schedule is as follows:

- \$11,688.00 due on or prior to November 30, 2016;
- \$11,688.00 due on or prior to December 31, 2016;
- \$11,688.00 due on or prior to January 31, 2017; and
- \$8,766.00 due within fifteen (15) days of the successful completion of the Project.