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June 23, 2014

Mr. Brant Keller
Director – Public Works and Utilities
City of Griffin
134 N. Hill Street
Griffin, Georgia 30224

Dear Mr. Keller:

Tru-Check would like to submit the following renewal proposal to supply the City of Griffin labor, materials, equipment and services required to perform meter reading services for the period 07/01/14 through 06/30/15. I've based the rates on the fact you will be converting the rural Spalding County meters to an AMI system at rate of approximately 350 meters per month.

We've incorporated the following assumptions into our pricing model:

- ✓ The City of Griffin will lease to Tru-Check office facilities and parking at a rate \$ 759.72 per month with parking, water, electricity, air conditioning and heat included in this rate.
- ✓ Meter readings will be collected over twenty (20) working days per month and days of service will be no less than 28 days per month and no more than 32 days per month, based on an annual meter reading schedule that the City of Griffin will provide.
- ✓ The City of Griffin will work with Tru-Check to adjust the meter reading schedule for the remaining meters to levelize the workload to allow for consistent staffing for the Tru-Check meter reading team.
- ✓ The initial term of this agreement will be for 12 months, effective July 1, 2014.

Tru-Check Project Attributes include:

- ✓ Trained meter readers and local, on-site experienced supervision to manage the meter readers' activities and act as a liaison between the meter readers and the City of Griffin.
- ✓ Screened employees (criminal history, substance abuse, MVR, physicals).
- ✓ Uniformed and identified field personnel.

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- ✓ Field communications for all technicians and management staff.
- ✓ Handheld meter reading devices.
- ✓ Company owned, insured, and maintained vehicles.
- ✓ Nine years of experience working with the City of Griffin.

Proposed Rates –

12,800 Spalding County manual read water meters monthly = \$ 1.514

2,350 Spalding County radio read meters monthly = \$ 0.810

Service Orders for Meters Not Loaded into Handheld = \$ 10.82

We appreciate the opportunity to assist the City of Griffin during this transition from manual meter reading to an AMI meter reading system. Having worked with the City for over 9 years we feel it has been a mutually beneficial partnership and you can feel confident that we'll continue to provide a quality service during this transition.

In addition to the manual meter reading services, we'd like to offer our assistance in maintaining the newly deployed AMI systems.

Regards,

Mark S. Reeves
Area Manager

Cc: B. Heuer



For The City of Griffin

Name _____

Address _____

Fax Number _____

For Tru-Check, Inc.

Name William W. Heuer, Jr.

Address 980 Ellicott Street

Buffalo, NY 14209

Fax Number 716-882-4038

DULY EXECUTED and delivered by the Parties on _____, 2014, effective as set forth in the introduction to this Agreement.

THE CITY OF GRIFFIN

By: _____

Title: _____

TRU-CHECK, INC.

By: William W. Heuer Jr.

Title: VICE PRESIDENT