



Electric / Gas / Water
Information collection, analysis and application

2111 N. Molter Rd.
Liberty Lake, WA 99019
fax: 866-787-6910
www.itron.com

Pricing Summary for

City of Griffin

BMR# 7371-15 Ver5 Dec
December 28, 2015

Item	Category	Description	Qty	Unit Price	Extended Price	Discount	Net Invoice Unit Price	Net Invoice Total	Notes
Meter									
1	Meter	CENTRON RF Mesh OpenWay 1S C2SO CL200	60	\$200.00	\$12,000.00	(\$114.07)	\$85.93	\$5,155.80	
2	Meter	CENTRON RF Mesh OpenWay 2S C2SOD CL200	12,911	\$170.00	\$2,194,870.00	(\$96.96)	\$73.04	\$943,019.44	
3	Meter	CENTRON RF Mesh OpenWay 12S C2SOD CL200	215	\$220.00	\$47,300.00	(\$125.48)	\$94.52	\$20,321.80	
4	Meter	CENTRON RF Mesh OpenWay Advanced 8S/9S CL20	642	\$450.00	\$288,900.00	(\$256.66)	\$193.34	\$124,124.28	
5	Meter	CENTRON RF Mesh OpenWay Advanced 15S/16S	535	\$450.00	\$240,750.00	(\$256.66)	\$193.34	\$103,436.90	
6	Meter	CENTRON RF Mesh OpenWay 3S C2SO	4	\$140.00	\$560.00	(\$79.85)	\$60.15	\$240.60	
7	Meter	CENTRON RF Mesh OpenWay 4S C2SO	154	\$140.00	\$21,560.00	(\$79.85)	\$60.15	\$9,263.10	
8	Meter	CENTRON RF Mesh OpenWay 2S C2SO CL320	377	\$140.00	\$52,780.00	(\$79.85)	\$60.15	\$22,676.55	
9	Meter	LTE Cellular enabled module in lieu of RF Mesh	9	\$80.00	\$720.00	\$0.00	\$80.00	\$720.00	
Meter Total					\$2,859,440.00			\$1,228,958.47	
Network Infrastructure									
10	Routers	Connected Grid Router - CGR 1240	14				\$5,800.00	\$81,200.00	
11	Range Extenders	RF Mesh Range Extender	14				\$518.00	\$7,252.00	
Network Total								\$88,452.00	
Software									
12		Connected Grid Device Manager Application v3.0	1				\$5,000.00	\$5,000.00	
Software Total								\$5,000.00	
Professional Services									
13	Services	Implementation and Project Management Services						\$123,570.00	(1-3)
14	T&E	Travel and Expenses (estimated)						\$15,286.00	(1)
Professional Services Total								\$138,856.00	
Total								\$1,461,266.47	
TOTAL Grid Managed Services									
							<u>Per meter per month</u>	<u>Annual</u>	
15	Managed	TOTAL Grid Managed Services, cellular	9				\$0.95	\$102.60	(3)
16	Managed	TOTAL Grid Managed Services, RF Mesh	16,396				\$0.50	\$98,376.00	
TOTAL Grid Managed Services Total								\$98,478.60	
Optional Customer Portal									
Professional Services									
17	Services	Implementation and Project Management Services						\$11,400.00	(1-3)
18	T&E	Travel and Expenses (estimated)						\$996.00	(1)
Professional Services Total								\$12,396.00	
Managed Services									
							<u>Per meter per month</u>	<u>Annual</u>	
19	Managed	Customer Portal	16,396				\$0.20	\$39,350.40	(3)



Electric / Gas / Water
Information collection, analysis and application

2111 N. Molter Rd.
Liberty Lake, WA 99019
fax: 866-787-6910
www.itron.com

Pricing Summary for

City of Griffin

BMR# 7371-15 Ver5 Dec
December 28, 2015

Item	Category	Description	Qty	Unit Price	Extended Price	Discount	Net Invoice Unit Price	Net Invoice Total	Notes
------	----------	-------------	-----	------------	----------------	----------	---------------------------	-------------------	-------

Notes and Assumptions

- (1) Professional services pricing is an estimate and is based on assumptions that have not been confirmed. In order to create a formal Scope of Work and a more accurate professional services bid, a detailed discussion of actual project requirements will be necessary. Travel and expenses are estimated and will be billed at actual.
- (2) Professional Services Notes and Assumptions:
 - Assumes a 3 day functionality validation and requirements workshop will be conducted.
 - Itron Hosted in a shared environment (additional cost for stand-alone environment).
 - A single daily XML export from IEE is provided to the utility at some mutually agreed time.
 - Assumes 1 production environment.
 - No custom code development.
 - Assumes no System Integrator is involved and supporting this effort.
 - Assumes standard Itron Web services available for CIS (Cogdale) integration. Should additional scope or method be required, additional services will be quoted.
 - Assumes customer will be responsible for installing CGR's, Range Extenders, and all "Make Ready" work.
 - Assumes a Managed Services solution where Itron will perform all daily operations.
 - Customer will be responsible for all "Make Ready" tasks to support the deployment of network components.
 - Assumes a 10 day post deployment support period. Additional support can be provided on T&M basis.
 - Assumes standard test cases apply. If expanded test case are requested, this can be supported as additional services.
 - Professional Services to migrate TMS data to the OWCE will be quoted based on requirements workshop.
- (3) Managed Services are based on a 10 year contract. Year 6-10, managed services fee will increase by \$0.05/meter.
- (4) Freight, taxes, duties, and tariffs are not included. Prices are in US dollars. Prices are valid for 90 days.