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May 29, 2015

Mr. Brant Keller  
Director – Public Works and Utilities  
City of Griffin  
134 N. Hill Street  
Griffin, Georgia 30224

Dear Mr. Keller:

Please accept our proposal to renew our agreement in supplying the City of Griffin labor, materials, equipment and services required to perform meter reading services for the period 07/01/15 through 06/30/16. I've based these updated rates on the fact you will be converting the rural Spalding County meters to an AMI system at rate of approximately 300 meters per month.

We've incorporated the following assumptions into our pricing model:

- ✓ The City of Griffin will lease to Tru-Check office facilities and parking at a rate \$ 759.72 per month with parking, water, electricity, air conditioning and heat included in this rate.
- ✓ Meter readings will be collected over twenty (20) working days per month and days of service will be no less than 28 days per month and no more than 32 days per month, based on an annual meter reading schedule that the City of Griffin will provide.
- ✓ As meter are automated, the City of Griffin will work with Tru-Check to adjust the meter reading schedule for the remaining meters to levelize the workload to allow for consistent staffing for the Tru-Check meter reading team.
- ✓ The initial term of this agreement will be for 12 months, effective July 1, 2015.

Tru-Check Project Attributes include:

- ✓ Trained meter readers and local, on-site experienced supervision to manage the meter readers' activities and act as a liaison between the meter readers and the City of Griffin.
- ✓ Screened employees (criminal history, substance abuse, MVR, physicals).
- ✓ Branded field personnel.

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- ✓ Field communications for all technicians and management staff.
- ✓ Handheld meter reading devices.
- ✓ Company owned, insured, and maintained vehicles.
- ✓ Ten years of experience working with the City of Griffin.

**Proposed Rates**

3,900 Spalding County manual read water meters monthly = \$ 1.68  
9,200 Spalding County radio read water meters monthly = \$ 0.874  
Service Orders for Meters Not Loaded into Handheld = \$ 11.67

We appreciate the opportunity to work with the City of Griffin during this transition from manual meter reading to an AMI meter reading system. Having worked with the City for over 10 years we feel it has been a mutually beneficial partnership and you can feel confident that we'll continue to provide a quality service during this transition.

In addition to the meter reading services, we would like to discuss offering our assistance in maintaining the newly deployed AMI system.

Regards,

Mark S. Reeves  
Account Manager

Cc: B. Heuer



For The City of Griffin

Name \_\_\_\_\_

Address \_\_\_\_\_

\_\_\_\_\_

For Tru-Check, Inc.

Name William W. Heuer, Jr.

Address 3947 Main Street

Amherst, NY 14226

DULY EXECUTED and delivered by the Parties on \_\_\_\_\_, 2015, effective as set forth in the introduction to this Agreement.

THE CITY OF GRIFFIN

By: \_\_\_\_\_

Title: \_\_\_\_\_

TRU-CHECK, INC.

By: \_\_\_\_\_

Title: \_\_\_\_\_