



City of Griffin, Georgia
P O Box T
Griffin, Georgia 30224
(770) 229-6400

DATE: 1/21/15

Purchase Order No. _____

Statewide Contract SPD-ES40199373-004

Bid/Quote No. _____

Vendor No. _____

Vendor Name & Address

Speedway Ford
1710 N Expressway
Griffin, GA 30223
lewis@gafordtrucks.com

Ph: 678-972-1299 Fax: _____

Freight is F.O.B. Destination

Freight is FOB Destination
Deliveries are to be sent to
Motorpool
between the hours of
8:00 a.m. and 4 p.m.

Invoices are to be sent to
requesting dept. for approval.
Payment inquiries should be
directed to Accounts Payable
(accounting.vital@cityofgriffin.com)

Per Georgia State Code 48.8, the City of Griffin is tax exempt from sales and use tax.

Deliver to:

City of Griffin
Dept: Motorpool
245 Emlet Drive
Griffin, GA 30224

Phill Francis / (Danny Pryor-WWW Maint/Const)

Phone: 770-233-4399 Fax: 770-229-6419

-- ANY CHANGE ORDERS TO ANY PO OR WORK ORDERS MUST BE AUTHORIZED IN WRITING AND APPROVED. ALL INVOICES SUBMITTED FOR
PAYMENT MUST REFERENCE A VALID PURCHASE ORDER NUMBER. --

- VENDORS MUST HAVE A CURRENT E-VERIFY AFFIDAVIT ON FILE PRIOR TO PO PROCESSING -

On File? Y/N

Y

Vehicles/equip per attached specifications	Account Number	Qty	UOM	Unit Price	Extended Totals
2015 Ford F350 with Utility Body	505 - 4440 - 54 - 2500 - 0000	1	ea	43,168.00	43,168.00
Blue Jean exterior	- - - - -				
	- - - - -				
	- - - - -				
	- - - - -				
UNIT NO. of asset being surplused:	872	ARF attached?		TOTAL \$	43,168.00
CAPITAL PROJ#: CP2015- 4440-6-13	505 - 4440 - 54 - 9999 - 0000				-43,168.00
	505 - 4400 - 11 - 7501 - 0000				43,168.00
Note: All deliveries are to be made to authorized COG Motorpool				**TOTAL \$	43,168.00

COG USE ONLY

Payment method: CASH _____ LEASE _____ GRANT _____ LEINHOLDER: _____

VIN:	EQUIP ID:	TAG:	IN SERV (M/Y):
VIN:	EQUIP ID:	TAG:	IN SERV (M/Y):
VIN:	EQUIP ID:	TAG:	IN SERV (M/Y):
VIN:	EQUIP ID:	TAG:	IN SERV (M/Y):
VIN:	EQUIP ID:	TAG:	IN SERV (M/Y):

Dept request	APPROVALS	
Agenda item copy		
Request authorization	Dept. Requestor / Date	Purchasing / Date
Leinholder info		
Order (cc PF, SW, rqrstr)		
Invoicing/Delivery	Department Mgr / Date	Finance Director / Date
Payment/MSO		
Tag/Origs to Finance		
Risk Mgmt	City Manager / Date	BOARD / Date
Fixed Assets		

TERMS AND CONDITIONS OF PO / CONTRACT

ARTICLE 1 PURCHASE ORDER AUTHORIZATION

Vendors are required to be registered with the City and to have an authorized City Purchase Order (P.O.) before any items/goods/services are delivered. Any shipments made prior to the receipt of a City P.O. are made at the sole risk of the vendor. Payment may be withheld for any and all items/goods/services delivered without an authorized P.O.

ARTICLE 2 PURCHASE ORDER NUMBER

The Purchaser's purchase order number and the successful seller's name (from the bid or proposal) must appear on all packing slips, packages, invoices, bills of lading, warehouse receipts and correspondence with Purchaser. Materials must be properly packaged and marked with the order number. Damaged material will not be accepted.

ARTICLE 3 ACCEPTANCES

All terms and conditions of the purchase order shall become part of the contract between the Seller and Purchaser; the Seller's different or additional terms will not become part of this contract.

ARTICLE 4 PRICE

Seller warrants that the prices quoted hereunder are the lowest prices these or similar articles are sold by the Seller to other customers and in the event of any price reduction between execution of the purchase order and delivery of the goods, purchaser shall be entitled to such reduction.

ARTICLE 5 DELIVERIES, TITLE AND RISK OF LOSS

Title shall pass to Purchaser on delivery of the conforming goods to Purchaser's designated plant or location. Notwithstanding any agreement to pay freight express or other transportation charges, the risk of loss or damage in transit shall be upon the Seller. Delivery shall not be complete until the goods have been actually received, inspected and accepted by the Purchaser.

ARTICLE 6 PARTS

The Seller agrees to make functional parts available for a period of five years after final production run.

ARTICLE 7 WARRANTIES

The Seller warrants that the goods and services supplied hereunder will be of good workmanship and of proper materials, free from defects and in accordance with specifications. If the Seller knows of the Purchaser's intended use, the Seller warrants that the goods or services are suitable for that intended use.

ARTICLE 8 REMEDIES

Regardless of whether goods are being sold or leased or whether services are being performed, the Seller and Purchaser agree that both parties have all the Uniform Commercial Code rights, duties, and remedies available as well as all remedies allowed by law and the purchase order.

ARTICLE 9 CONFLICTS OF LAWS

The agreement of purchase and the performance of the parties hereunder shall be construed with and governed by the laws of the State of Georgia.

ARTICLE 10 MODIFICATIONS

No modifications in prices, delivery methods or schedule, quality, quantity, specifications or any other term of the contract will be effective unless agreed to in writing, signed by Procurement

ARTICLE 11 PATENT INFRINGEMENT

Seller shall hold purchaser harmless from all judgments and expenses arising out of any alleged patent infringement by our use of the merchandise ordered.

ARTICLE 12 TERMINATIONS FOR CAUSE

Purchaser may terminate this contract for cause in the event of a default by Seller. In such event, Purchaser shall not be liable to Seller for any amounts, and Seller shall be liable for and shall hold Purchaser harmless from any damage occasioned by Seller's breach or default.

ARTICLE 13 TERMINATIONS FOR CONVENIENCE

Purchaser may at any time terminate the order in whole or in part for its convenience upon which written notice to Seller in which event Seller shall be entitled to reasonable termination charges which reflects the percentage of the work performed prior to termination.

ARTICLE 14 ENTIRE AGREEMENTS

The purchase order and any documents referred to on the face thereof constitute the entire agreement between the parties and can only be modified in writing and signed by both parties. No part of this order may be assigned or subcontracted without the written approval of the Purchaser. Any moneys due Purchaser from Seller can be set off from any moneys due Seller from Purchaser whether or not under this contract. Purchaser's failure to insist on any right shall not operate as a waiver of any other right. Time is of the essence of this contract.

ARTICLE 15 WORKS ON PREMISES

If the order includes work to be performed on Purchaser's premises, Seller agrees to indemnify the Purchaser from all loss or damage arising out of such work, to observe the highest safety standard, to maintain adequate insurance and to furnish evidence of such insurance at Purchaser's request.

ARTICLE 16 QUALITY GUARANTEE

If any product delivered does not meet applicable specifications, or if the product shall not produce the effect that the supplier represents to the City, the supplier shall pick up the product from the City at no expense to the City. Also, the supplier shall refund to The City of Griffin any money which has been paid for the same. The supplier shall be responsible for attorney fees in the event the supplier defaults and court action is required.

ARTICLE 17 QUALITY TERMS

The City reserves the right to reject any and/or all materials if, in its judgment, the items reflect unsatisfactory workmanship, manufacturing or shipping damage.



1710 N Expressway ~ Griffin, GA 30223
 Phone: 678-972-1299 Fax: 888-893-6620
Lewis@GaFordTrucks.com

Contact: <u>Cindy Fay</u>		Company: <u>City of Griffin</u>	
Address: <u>100 S. Hill St.</u>			
City: <u>Griffin</u>	State: <u>GA</u>	Zip: <u>30224</u>	
Phone: <u>770-229-6401</u>	Fax: <u>0</u>	E-Mail: <u>cfay@cityofgriffin.com</u>	
Stock #: <u>Factory Order</u>	Year: <u>2015</u>	Make: <u>FORD</u>	Model: <u>F350</u>
VIN: <u>0.00</u>		Cab: <u>Crew</u>	Mileage: <u>0</u>

Specifications:

6.7Ltr Diesel, Blue Jeans Exterior, Grey Interior

14000LB GVWR WB176 See Attached Chassis Spec

	Vehicle MSRP	\$46,515.00
	Discounts	\$11,497.00
	Rebates	\$0.00
	Fleet Incentive / CPA / GPC	\$0.00
	Price Before Added Equipment	\$35,018.00
Added Equipment:	Knapheide 6108D54J Service Body, Blue Jean Ext Paint	\$0.00
	Sprayline Cargo, Tops, & Bumper	\$0.00
	LED Comp lights, Reverse Sensor, Receiver Hitch & Plug	\$8,150.00

Must be titled in Company Name.
 Quotes are not binding until accepted by management.
 Some incentives must be qualified for and are zip code restrictive. Always ask for most current pricing. Prices and incentives are subject to change without notice & without incurring obligation. TAVT Taxes are set by state and WILL vary.

Plan	Years	Miles	Deductible	Price
0	0	0	\$0	\$0.00

Ask us for full details on ESP coverages



Extended Service Plan

NOTES:

FIN: QD877

0

Quote Prepared by: Lewis Minter

Date: 1/15/2015

Quote Accepted By: _____

Date: _____



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 Fuel your fleet for less.
 Go Green ~ Save Green

www.GaFordTrucks.com

2015 Ford F-350 Chassis 4x2 SD Crew Cab 176" WB DRW XL (W3G)

Engine: 6.7L 4V Pwr Stroke V8 Turbo Diesel (B20)
Transmission: TorqShift 6-Speed Automatic (6.7L)

Exterior (0 P) Blue Jeans Metallic
Interior (0 I) Steel



Standard Equipment

Items Featured Below are included at NO EXTRA CHARGE in the Standard Vehicle Price Shown at Right

- 6.2L V-8 SOHC w/SMPI 316hp
- 6 speed automatic trans w/OD
- 4-wheel ABS
- Traction control
- LT245/75R17E BSW AS S-rated tires
- Battery with run down protection
- Firm suspension
- Air conditioning
- AM/FM stereo
- Variable intermittent wipers
- 17" x 6.5" wheels
- Dual front airbags
- Driver & front passenger seat mounted side airbags
- Tachometer
- Underseat ducts
- 261.9" overall length
- Reclining front 40-20-40 split-bench seats
- 60-40 folding rear split-bench seat
- Vinyl seats
- 14,000lbs. GVWR
- 4,850lbs. front GAWR
- 9,750lbs. rear GAWR
- 5,250lbs. front axle capacity
- 9,750lbs. rear axle capacity
- 4,850lbs. front spring rating
- 9,750lbs. rear spring rating
- 8.70cu.in. frame section modulus
- 36,000 frame yield strength (psi)
- 176.0" wheelbase
- 60.0" cab to axle
- 47.6" axle to end of frame

STANDARD VEHICLE PRICE \$35,340.00

OPTIONAL EQUIPMENT

Order Code 640A	N/C
50 State Emissions	N/C
Engine: 6.7L 4V Pwr Stroke V8 Turbo Diesel (B20)	\$8,480.00
Transmission: TorqShift 6-Speed Automatic (6.7L)	N/C
Limited Slip w/4.10 Axle Ratio	\$360.00
GVWR: 14,000 lb Payload Package	INC
Tires: LT245/75R17E BSW AS	INC
Wheels: 17" Argent Painted Steel	INC
HD Vinyl 40/20/40 Split Bench Seat	INC
176" Wheelbase/60" Cab to Axle	STD
Engine Block Heater	\$75.00
Dual Alternators (Total 357-Amps)	\$380.00
Trailer Brake Controller	\$270.00
6" Angular Black Molded in Color Running Board	\$370.00
Radio: AM/FM Stereo w/Digital Clock	INC
Daytime Running Lamps (DRL) (LPO)	\$45.00
Interior : Steel	N/C
Primary : Blue Jeans Metallic	N/C



CITY MPG

N/A

HIGHWAY MPG

N/A

Accessories and Incentives \$0.00

SUBTOTAL

\$45,320.00

Destination

\$1,195.00

TOTAL

\$46,515.00

GOVERNMENT SALES -

(please insert company name)

2015 Ford F350 Regular Cab
V8 Long Bed 4X2 (1 ton)

Base Price \$ -

SWC _____

Equipment included in Base price

6.2L V8 Gasoline/E85 Engine
6 Speed Automatic Transmission
Factory Installed A/C
9800# GVWR
AM-FM Radio
Power Steering
Power ABS Brakes
40/20/40 Vinyl Bench Seat
Rubber Floor Covering
Full Size Spare Tire
Rear Step Bumper
Solar Tinted Glass
Trailer wiring harness
Receiver Hitch (12.5k)
Tilt Steering Wheel

Colors Available

	Exterior	Interior
H5	Caribou	Grey
J7	Magnetic	Grey
F1	Vermillion Red	Grey
W6	Green Gem	Grey
N1	Blue Jeans	Grey
UX	Ingot Silver	Grey
UH	Tuxedo Black	Grey
Z1	Oxford White	Grey

Code	Options	Price
99T	<input checked="" type="checkbox"/> 6.7L V8 Diesel Engine	
F3B	<input type="checkbox"/> 4X4 Option	
41P	<input type="checkbox"/> Skid Plates (4X4 only)	
TBM	<input type="checkbox"/> LT245 All-terrain tires	
213	<input type="checkbox"/> Electric Shift & Hubs	
X3L	<input type="checkbox"/> Super Cab Long Bed	
X3S	<input type="checkbox"/> Super Cab Short Bed	
W3L	<input checked="" type="checkbox"/> Crew Cab Long Bed	
W3S	<input type="checkbox"/> Crew Cab Short Bed	
F3C	<input checked="" type="checkbox"/> Dual Rear Wheels (long bed)	
525	<input type="checkbox"/> Cruise Control	
18B	<input checked="" type="checkbox"/> Cab Steps	
585	<input type="checkbox"/> AM-FM-CD	
X3H	<input checked="" type="checkbox"/> Limited Slip Axle	
41H	<input checked="" type="checkbox"/> Engine block heater	
62R	<input type="checkbox"/> PTO Transmission -diesel only	
52B	<input checked="" type="checkbox"/> Trailer Brake Controller	
942	<input checked="" type="checkbox"/> Daytime Running Lights	
76R	<input checked="" type="checkbox"/> Reverse Aid Sensor	
76V	<input type="checkbox"/> Rear View Camera	
96V	<input type="checkbox"/> XL Value Pkg (AM/FM/CD, Cruise, Chrome bumpers)	
96V/91M	<input type="checkbox"/> XL Value Pkg with Ford SYNC	
90L	<input type="checkbox"/> Power Windows, Locks, Mirrors	
64W	<input type="checkbox"/> Aluminum Wheels	
1S	<input type="checkbox"/> Cloth 40/20/40 Bench Seat	
67A	<input checked="" type="checkbox"/> Dual Alternators (Diesel only)	
67D	<input type="checkbox"/> 200 amp Alternator	
66S	<input checked="" type="checkbox"/> Upfitter Switches (4)	
ATK	<input type="checkbox"/> Spray-in Bedliner	
66D	<input checked="" type="checkbox"/> Bed Delete	
63R	<input checked="" type="checkbox"/> Spring pkg for bed delete	
613A	<input type="checkbox"/> XLT Package Upgrade	
17V	<input type="checkbox"/> Power Driver Seat (XLT only)	
98F	<input type="checkbox"/> CNG/Propane Prep	

NOTE If no exterior color is specified,
the default is **white**

Option total _____
Other vendor added equipment _____
Delivery/Other (specify) _____

Total \$- _____

** with UTILITY BODY

Contact person Danny Pryor
Department WWW-Maint

Cindy Fay, CPPB/GCPA

From: Lewis <lewis@gafordtrucks.com>
Sent: Thursday, January 15, 2015 1:37 PM
To: Cindy Fay, CPPB/GCPA
Cc: Phill Francis
Subject: RE: quote request - F350 with Utility body
Attachments: Window Sticker F350.pdf; COG F350 Water Quote.pdf

Cindy,

Here is the quote for the F350 that we have discussed. Let me point out that we are nearing the end of production for the 2015 year on this model. It has not been announced yet but the F450/550 last date to order is tomorrow so the F350's can't be far behind even though we haven't seen any dates yet. This is due to an axle shortage on the F450/550's. Thanks again and let me know if you have any questions.

Respectfully,
Lewis Minter
Speedway Ford Commercial & Fleet
Griffin, GA 678-972-1299 www.gafordtrucks.com
Hours: M-F 7:30 to 5:30 SAT by appointment

From: Cindy Fay, CPPB/GCPA [<mailto:cfay@cityofgriffin.com>]
Sent: Thursday, January 15, 2015 8:28 AM
To: Phill Francis; Danny Pryor
Cc: Joseph Johnson, P.E.; lewis@gafordtrucks.com
Subject: RE: quote request - F350 with Utility body

Thank you Phill !!

That's not what was on the request, but Lewis recommended the CA and I am not knowledgeable enough in that area to know which is better.

Cindy Fay, CPPB/GCPA
Accounting | Procurement Analyst

From: Phill Francis
Sent: Thursday, January 15, 2015 7:53 AM
To: Cindy Fay, CPPB/GCPA; Danny Pryor
Cc: Joseph Johnson, P.E.; lewis@gafordtrucks.com
Subject: RE: quote request - F350 with Utility body

If I may.....

The way to quote this unit is to quote a 60 in. C/A cab and chassis with Speedway sending the unit over to Knapheide and having the body installed there and delivering the unit reflecting same. (be aware of the color requested) The standard body that we spec is a Knapheide 6108054J standard configuration with compartment lights and now that the reverse aid sensor option is available, added. Bodies are all spray lined (over the top and step bumpers.)

Lewis..... sorry for the confusion, please assist Cindy in this quote.



CENTRAL SERVICES FLEET REQUEST FORM

Department: Water Distribution Division: 4440

Approved in Fiscal Year Budget Y X N Capital Project #: CP2015-4440-6-13

Desc of vehicle/equipment 2015 Ford F350
YEAR MAKE MODEL

Additional Body or Apparatus: Service Body & Strokes

Replacement/Addition*: X
REPLACEMENT ADDITION

Unit Number to be Replaced: 872 Submitted Transfer/Retirement Form: Pass

Additional Comments: Truck has 234,652 miles and is past useful life

Non-Standard Options Approvals: _____
CITY MANAGER DATE

Vehicle/Equipment assignment: Unit #: _____ To: _____

Approval of Department Director: [Signature] Date: _____

Approval of Fleet Department: [Signature] Date: _____

Approval of Central Services: _____ Date: _____

Upon final completion and obtaining all signatures, copy this form to:

One copy to permanent Vehicle/Equip file (Motorpool)

One copy to Requesting department

One copy to Procurement department

One copy to Accounting-Fixed Assets

*Asset Retirement/Re-Assignment Form must accompany Vehicle Request Form

↓ FLEET USE ONLY ↓

Base vehicle description: _____

BASE PRICE: _____

Color _____

Approved Options _____

Approved Options _____

Approved Options _____

Approved Options _____

Approved Options _____

Approved Options _____

TOTAL PRICE: _____

Cindy Fay, CPPB/GCPA

From: Joseph Johnson, P.E.
Sent: Tuesday, February 17, 2015 4:09 PM
To: Cindy Fay, CPPB/GCPA
Cc: Phill Francis
Subject: RE: quote on F350

Please add the \$598 from the body company and lets proceed with the PO so we can get it on the agenda.

Thanks,

Joseph Johnson, P.E.
Public Works | Deputy Director Water & Waste Water

From: Cindy Fay, CPPB/GCPA
Sent: Friday, February 06, 2015 10:55 AM
To: Joseph Johnson, P.E.
Cc: Phill Francis
Subject: RE: quote on F350

I don't have that information, it is usually obtained by the dealer. Some will list it separately, but many do not. Phill may have a close and reliable estimate.

Cindy Fay, CPPB/GCPA
Accounting | Procurement Analyst

From: Joseph Johnson, P.E.
Sent: Friday, February 06, 2015 10:52 AM
To: Cindy Fay, CPPB/GCPA
Cc: Phill Francis
Subject: RE: quote on F350

Cindy,

What is the price for the Knapheide body.

6108D54J STD Body with the following options -----
Add back up sensor package, lighted compartments and spray lined bed and step bumper.

Thanks,

Joseph Johnson, P.E.
Public Works | Deputy Director Water & Waste Water

From: Cindy Fay, CPPB/GCPA
Sent: Wednesday, February 04, 2015 3:29 PM

To: Joseph Johnson, P.E.
Cc: Phill Francis
Subject: RE: quote on F350

Who got the \$6,000 that was listed as 'other vendor added equipment'? We need to know what that includes. I just got a quote from Bob @ Allan Vigil that gives us a more apples to apples comparison. Need to make sure it includes the rear sensor. If it does, the one from Vigil may be slightly better and at a \$600 better price. Let me know which vehicle is decided on. Thx,

Cindy Fay, CPPB/GCPA
Accounting | Procurement Analyst

From: Cindy Fay, CPPB/GCPA
Sent: Wednesday, February 04, 2015 2:46 PM
To: Joseph Johnson, P.E.
Cc: Phill Francis
Subject: FW: quote on F350

By the time you made the changes to the Allan Vigil quote being used to compare, it would be more (with possibly less options). I would recommend the Speedway alternative, but will be happy to do the PO for either.

From Speedway:
Cindy,

I want to clarify something so that we don't get crossed up here. The specs that you sent me are taking a "pick-up" and deleting the bed in order to add a utility service body. This is fine and no problem.

However I do want to point out that we can do the same basic set up with a "Cab Chassis" version but the length between the two are different.

Pick-up the Cab to Axle is 56" and gets an 8' body (Engine HP is 440)

Cab Chassis the Cab to Axle is 60" and gets a 9' body (Engine HP is 300)

Earlier in the year I quoted this same setup to Phil and we used the Cab Chassis with a 60" CA. Let me know which way you would like to get.

Also I found out that we can get the "Reverse Aid Sensor" from the body company for the price of \$598. Do you want me to include that?

Cindy Fay, CPPB/GCPA
Accounting | Procurement Analyst

From: Bob Burtner [<mailto:burtner@allanvigilford.com>]
Sent: Wednesday, February 04, 2015 11:21 AM
To: Cindy Fay, CPPB/GCPA
Subject: Re: quote on F350

Cindy,

That body is too big for the chassis. The CA is 56" on a F350 with bed delete. Reverse sensing is only available if the body company has a reverse sensing system. The Ford system is in a Ford rear bumper that will not be on a truck with a service body. The body company can do the spray on bedliner. I don't know where the \$6000 came from. My guess would be Knapheide in Griffin.

Thanks,

Bob

On Wed, Feb 4, 2015 at 10:53 AM, Cindy Fay, CPPB/GCPA <cfay@cityofgriffin.com> wrote:

I would like to confirm something - -

We have a quote (attached) for an F350. I need to make sure that it is for a 60 in C/A cab with Knapheide (6108D54J) body. The option sheet does not show it, but we also need the reverse aid sensor and the body spray lined (over the top and step bumpers).

Could you please confirm what that would be? I apologize if you did this previously. I didn't get any backup and have no clue what the \$6,000 comprises. Thank you,

Cindy Fay, CPPB/GCPA
Accounting | Procurement Analyst



100 S Hill Street
Griffin, GA 30223

P: [770-229-6401](tel:770-229-6401)

F: [678-692-0402](tel:678-692-0402)

E: cfay@cityofgriffin.com

W: cityofgriffin.com

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Bob Burtner
Government Sales