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Proposal Expressly Prepared For Griffin City Golf Course

October 26, 2014

Charles,

I really wanted to thank you for the opportunity to submit this proposal for new Yamaha golf cars at your facility. Our desire is to not only provide you with the best product and service in the industry, but to also form a lasting business partnership for many years to come.

This proposal should include everything you requested, but if you would like to change or customize a few things to better fit your needs please give me a call.

I know that both Yamaha Golf-Car Company and I can exceed your expectations, and once again I appreciate your time and consideration.

Sincerely,

Richard Warren
District Sales Manager
Yamaha Golf-Car Company
770-335-7918 (cell)
678-482-8051 (fax)
rwarren@ymmc.yamaha-motor.com



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Fifty-Five (55) Tanzanite Blue colored **2015 Electronic Fuel Injection (EFI)** Yamaha Gas Drive golf cars equipped with a 357 CC engine that is Yamaha built, low-emission, 11.4 HP, and single cylinder with splash style positive oil lubrication system. Yamaha is the only golf car manufacturer that makes their own engine and it is the only engine in the industry that was designed specifically for golf course use, thus making it the most fuel efficient engine available at 35 MPG. The cars also feature an automotive, ladder style, HybriCore Chassis consisting of a 100% robotically welded steel frame, that is protected by an 18 step paint process, with a polypropylene structural floor that is 2.5 times stronger than our previous model yet is also 20% lighter. Not only built for durability, but also comfort, the Drive features the largest and most comfortable contoured seat, the largest sweater basket, largest bag well and the largest canopy top in the industry. With the largest area of entry and egress, an automotive style dash, and a fully independent Tru-Trak II front suspension the Drive is designed to meet all of your customer's needs.

Standard Features Included

Sweater Basket	ClimaGuard Top with Dual Rain Gutters
Sentry Wraparound Protection System	Energy absorbing 5 MPH bumpers
Thermoplastic Olefin Body	Maintenance free Rack and Pinion Steering
Perma-lubed, sealed ball bearings	Splash Lubrication System (no oil filter)
Coil Springs Over Hydraulic Shock Absorbers	5.8 Gallon Gas Tank
Drum Brakes	Four (4) Cup Drink Holder

Optional Equipment Included:

Fold Down Windshields	Fleet Number Decals
(1) Information Card Holder	(2) No Handle Sand Bottles
Hubcaps	On Board Tow System

Yamaha's Factory Direct/Authorized Dealer Service

Yamaha Golf-Car Company's combination of factory direct service technicians and authorized dealers provides a level of service that is second to none. The fully equipped service trucks provide onsite repairs to help reduce down time. All visits are provided on an as needed basis by calling Yamaha's fleet service supervisor, Terry Posey, at 1-800-390-5545. **There are no travel cost or trip fees associated with this service.**



Yamaha Standard Factory Warranty

Company hereby warrants that any new YDRA gas or YDRE electric Yamaha golf car purchased from an authorized Yamaha golf car dealer in the United States will be free from defects in material and workmanship for FOUR years from date of purchase, subject to the stated limitations.

DURING THE PERIOD OF WARRANTY any authorized Yamaha golf car dealer will, free of charge, repair or replace, at Yamaha's option, any part adjudged defective by Yamaha due to faulty workmanship or material from the factory. Parts used in warranty repairs will be warranted for the balance of the vehicle's warranty period. All parts replaced under warranty become property of Yamaha Golf-Car Company.

GENERAL EXCLUSIONS from this warranty shall include any failures caused by: Abnormal strain, neglect, or abuse, including lack of proper maintenance, and use contrary to the Owner's/Operator's Manual instructions. **b.** Accident or collision damage. **c.** Installation of parts or accessories that are not original equipment. **d.** Fading, rust, or deterioration due to exposure or ordinary wear and tear. **e.** Modifications or alterations that affect the car's condition, operation, performance, or durability, or which makes the car serve a purpose other than use as a two-person, golf course vehicle. **f.** Damage due to improper transportation. **g.** Acts of God, i.e. lightning, hail damage, flooding, fire, etc.

WARRANTY COVERAGE:

Year 1: The first year of warranty shall cover the entire vehicle except for the Specific Exclusions below.

Year 2: The second year exclusions are the YDRA battery, body parts, seats, mats, bumper assembly, bag carrier, scorecard holder, trim, and the Specific Exclusions below.

Year 3: The third year exclusions include the second year exclusions, plus the control cables and electrical system (except electronic speed controller, battery charger, and electric motor), and the Specific Exclusions below.

Year 4: The fourth year of the warranty covers only the electric motor, speed controller, battery charger, and transaxle on the YDRE and the engine, clutch system (except drive belt), and transaxle on the YDRA.

SPECIFIC EXCLUSIONS: Specific exclusions from this warranty shall include the following:

- ☐ Any parts replaced due to normal wear or routine maintenance, including oil and air filter elements, tire wear, spark plugs, starter and clutch drive belts.
- ☐ Any charges incurred in transporting a golf car or charger to and from an authorized Yamaha golf car dealer for service or in performing field service are also excluded from this warranty.
- ☐ Gasoline powered golf car starting batteries on vehicles equipped with a golf course GPS device, or any other device with a high parasitic current draw, unless the vehicle is equipped with an optional factory installed deep cycle starting battery.

I have read and agree to the above conditions set forth in the Warranty _____

Initial

Trades

All (55) 2012 Yamaha Garnet-Burgundy Carburetor Gas Fleet Golf Cars, (1) 2012 Yamaha Green Adventurer One Standard Gas Utility Vehicle and (1) 2012 Yamaha Adventurer Two Gas "Base Model" Beverage Unit that are currently in use at the club, must be in good working order and in operating condition at the time of this new car delivery. Any car not running or having any excess damage beyond normal wear and tear will be charged to the club.

Incentives

Yamaha Golf-Car Company will provide Griffin City GC the use of one (1) New 2015 Adventurer Two EFI (Electronic Fuel Injection) "Base/Model" Green Gas Beverage unit equipped with solid windshield, 4 wheel brakes, utility top, headlights, tail lights, horn, fuel gauge/hour meter combination, (1) stone bucket seat (driver side only) and a Omnicube beverage cooler insert as well as (1) New 2015 Standard Adventurer One EFI Gas Utility Vehicle equipped with top, split windshield, headlights, tail lights, horn and fuel gauge/hour meter combo for the club to use for the duration of the lease and/or the agreed upon early roll date, whichever comes first. There will be a two year limited warranty associated with these new Yamaha Utility Vehicles.



48-Month Municipality Lease Option for EFI Gas Fleet Golf Cars

All equipment leased through an agreement with Yamaha Golf-Car Company is done by our sister division, Yamaha Commercial Customer Finance. Yamaha is proud to offer the only in house financing in the golf car industry and is able to custom fit a lease to your specific needs.

Option One: 48 month Municipality lease option with cars as specified above at **\$60.50** per car per month with payments as follows:

Number of cars =	(55) Blue EFI Gas	Per car per month =	\$60.50/ <i>includes freight and installation</i>	Total monthly payment =	\$3,327.50
	2014	2015	2016	2017	2018
January		\$3,327.50	\$3,327.50	\$3,327.50	\$3,327.50
February		\$3,327.50	\$3,327.50	\$3,327.50	\$3,327.50
March		\$3,327.50	\$3,327.50	\$3,327.50	\$3,327.50
April		\$3,327.50	\$3,327.50	\$3,327.50	\$3,327.50
May		\$3,327.50	\$3,327.50	\$3,327.50	\$3,327.50
June		\$3,327.50	\$3,327.50	\$3,327.50	\$3,327.50
July		\$3,327.50	\$3,327.50	\$3,327.50	\$3,327.50
August		\$3,327.50	\$3,327.50	\$3,327.50	\$3,327.50
September		\$3,327.50	\$3,327.50	\$3,327.50	\$3,327.50
October		\$3,327.50	\$3,327.50	\$3,327.50	\$3,327.50
November		\$3,327.50	\$3,327.50	\$3,327.50	\$3,327.50
December	\$3,327.50	\$3,327.50	\$3,327.50	\$3,327.50	
Total	\$3,327.50	\$39,930.00	\$39,930.00	\$39,930.00	\$36,602.50

***** The above quote includes freight and installation. This pricing/quote is based upon the course qualifying as a Municipality.**

The above quotation does not include any applicable taxes or insurance and is subject to the final approval of Yamaha Commercial Customer Finance and Yamaha Golf-Car Company, additional documentation to follow. This quotation is valid for 30 days. This agreement constitutes the entire agreement between the parties specified above and supersedes any previous agreements between the parties whether oral or in writing. Neither party has made any additional representations or understandings to the other party except as set forth in this agreement.

Additional Benefits

Upon entering into the last year of the lease with Commercial Customer Finance, if all terms and conditions of the lease have been satisfactorily met, Yamaha Golf-Car Company will allow the Lessee the option of rolling into a new lease of new Yamaha golf cars. The new lease agreement must be with Commercial Customer Finance and will be subject to their credit approval. The new lease payment will be based upon the current pricing and rates at that time.



If the proposal is acceptable under the above terms please sign and date

Accepted by: _____ Date: _____
Griffin City Golf Course

Accepted by: _____ Date: _____
Yamaha Regional Manager

Accepted by: Richard V. Vann
Yamaha District Manager

10-26-14
Date

